

Fiscal Year 2018 Budget

May 15, 2017

www.Concordnh.gov



Overview

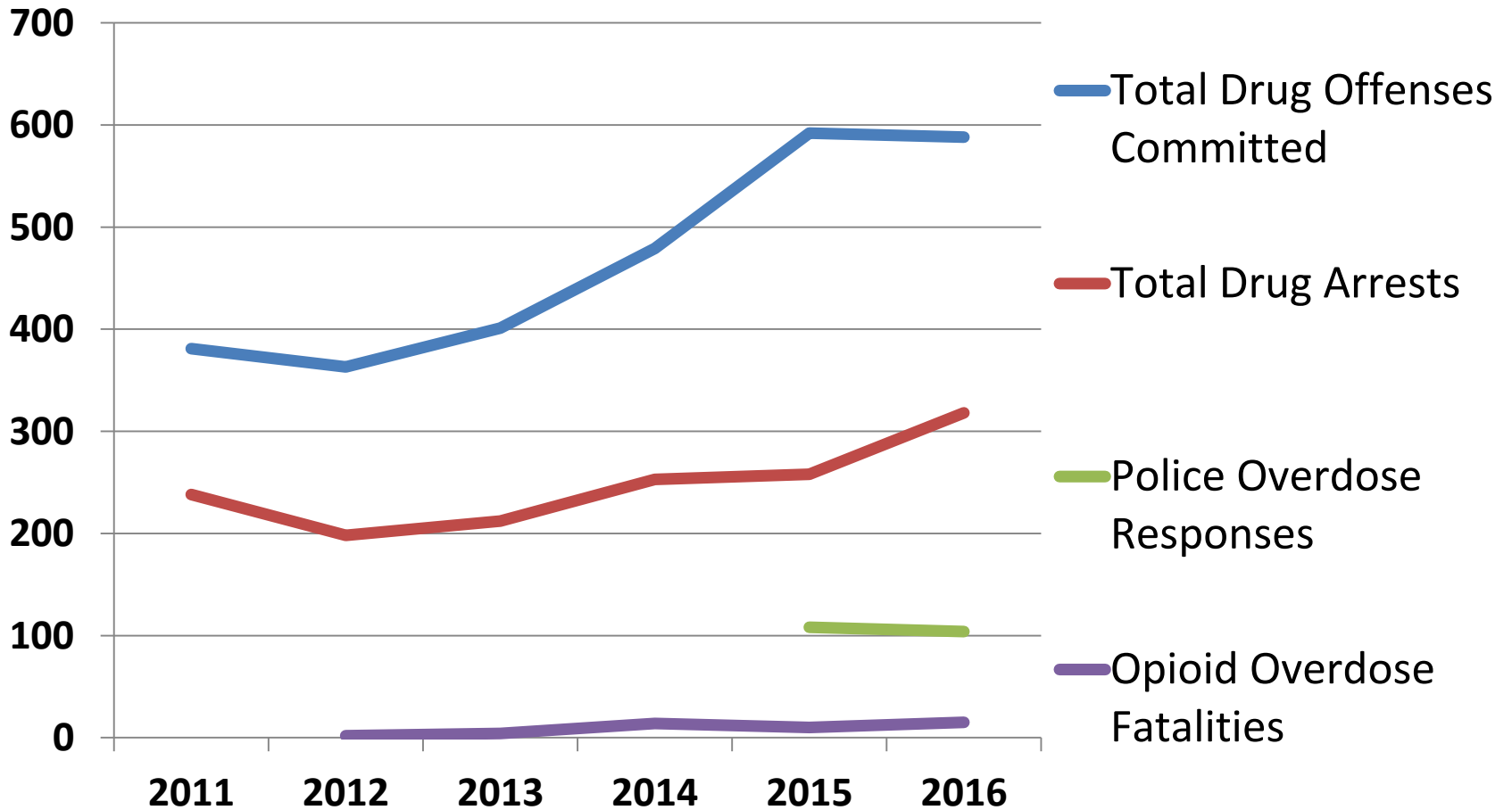
- Focus on Five Areas
 - Citizen Safety
 - Municipal Infrastructure
 - Transportation Network Improvements
 - Water/Wastewater/Stormwater Improvements
 - Economic Development
- Concord & Penacook Tax Rates
- Bond Rating & Financial Notes
- Fiscal Year 2018 Budget: Operating & Capital
- Focus on Going Forward

Citizen Safety

- Problem Oriented Policing (POP)
- Replace Police Department Communications Equipment – Next Phase
- Increase resources to Drug Enforcement Unit
- Improvements to Police Station & Central Fire
- Police & Fire Vehicle Replacements
- Police & Fire Equipment Replacements
- New Fire Training Grounds Facility

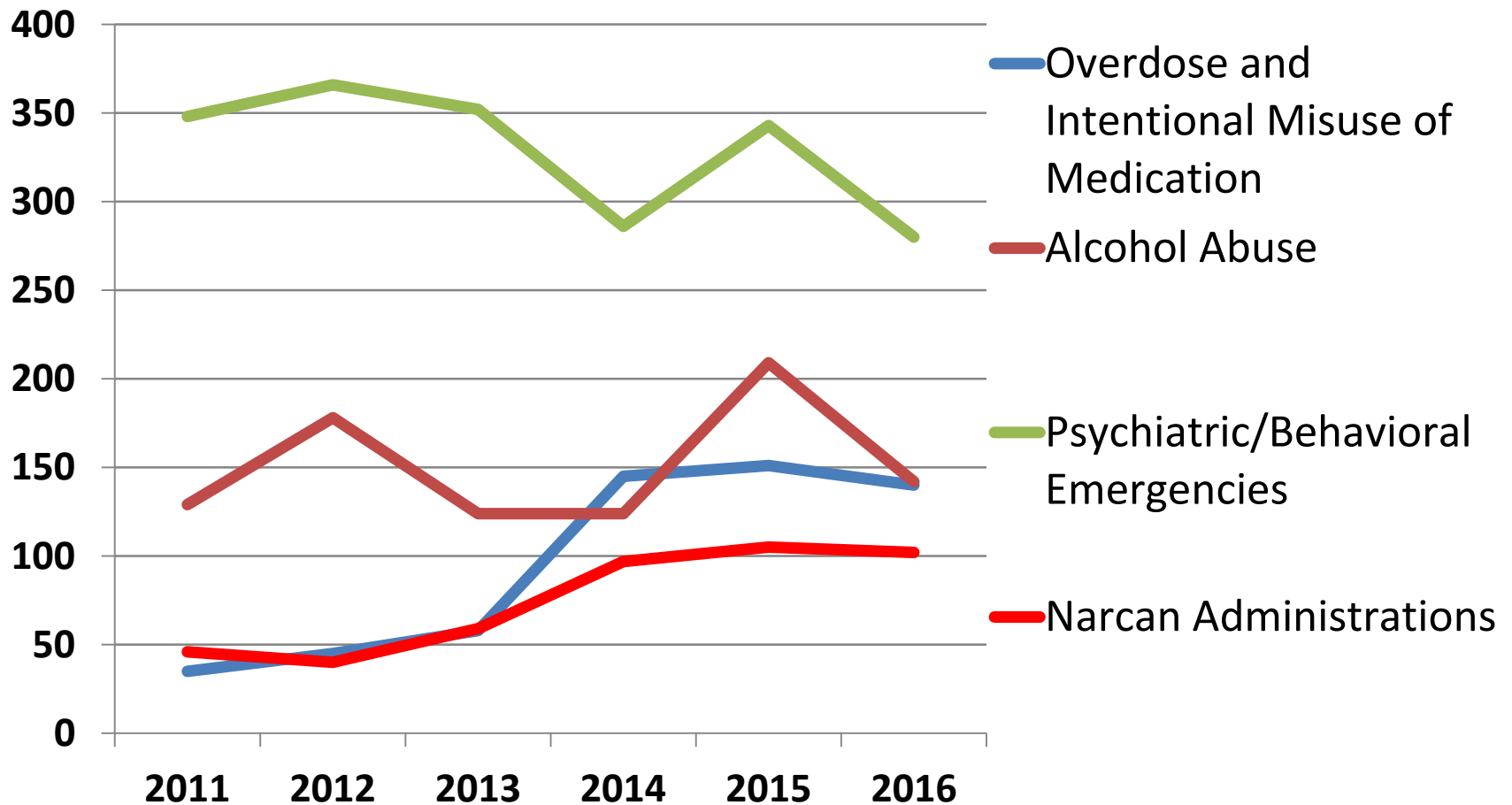
Drug Overdoses/Arrests

Concord Police Department - Years 2011 – 2016



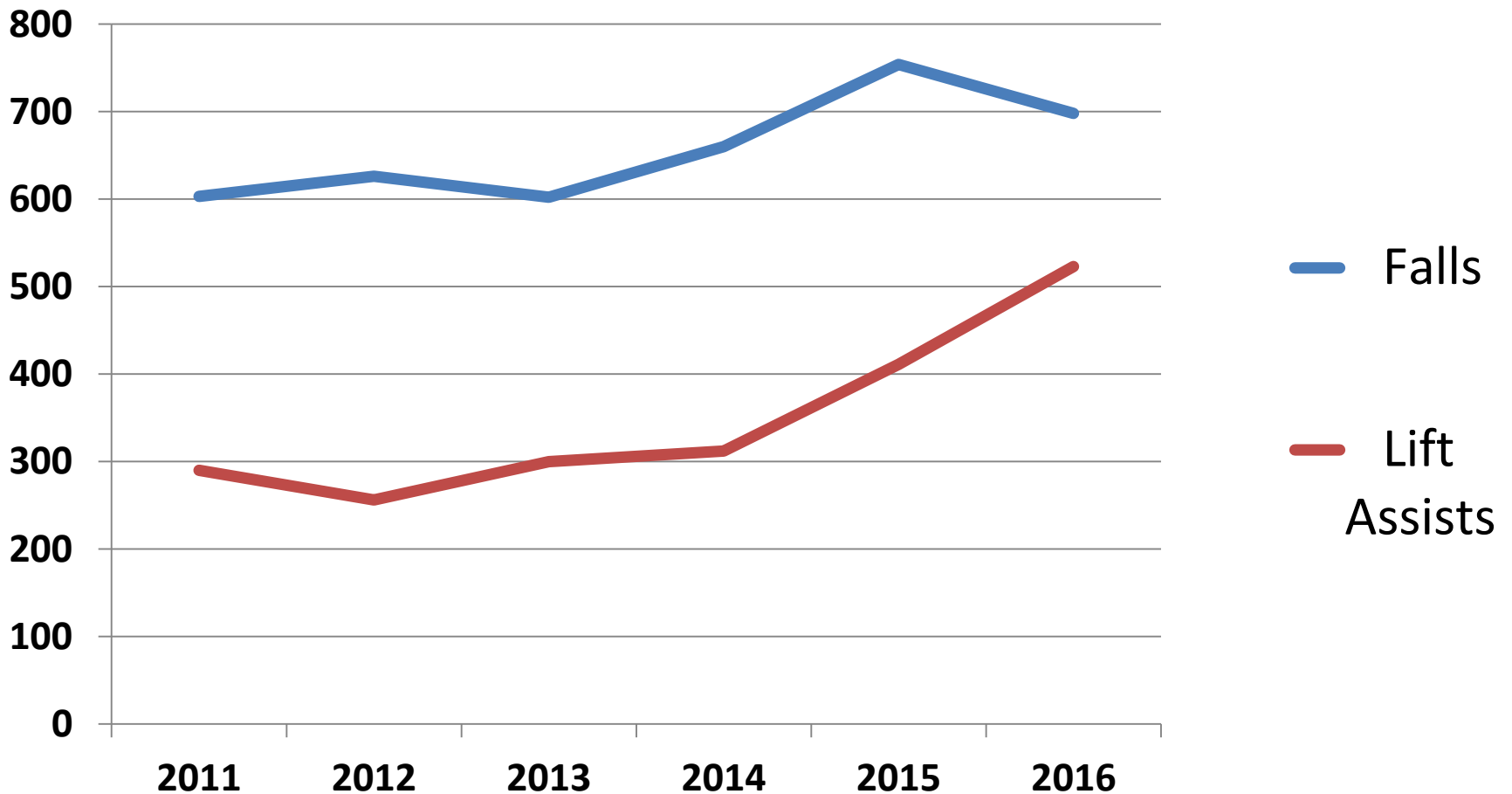
Drugs/Alcohol/Behavioral Emergencies

Concord Fire Department - Years 2011 - 2016



Falls and Lift Assists

Concord Fire Department - Years 2011 - 2016



Municipal Infrastructure

- Proper maintenance of our City's infrastructure is essential for the quality of life of all our residents.
- Focus on Public Buildings
- Focus on Passive Recreation
- Focus on Sporting Facilities
- Focus on Parks & Pools
- Focus on Cemeteries

Transportation Network Improvements

- Enhanced Annual Neighborhood Paving Program
- Improve Traffic Signal Operations I-393 and North Main Street
- Replacement of the Hooksett Turnpike Bridge
- Replacement of the Birchdale Road Bridge
- Improvements to the I-393 and North Main Street Drainage System
- Continuation of the Phased Rehabilitation of the Airport's Main Taxiway "A"

Water/Wastewater/Stormwater Improvements

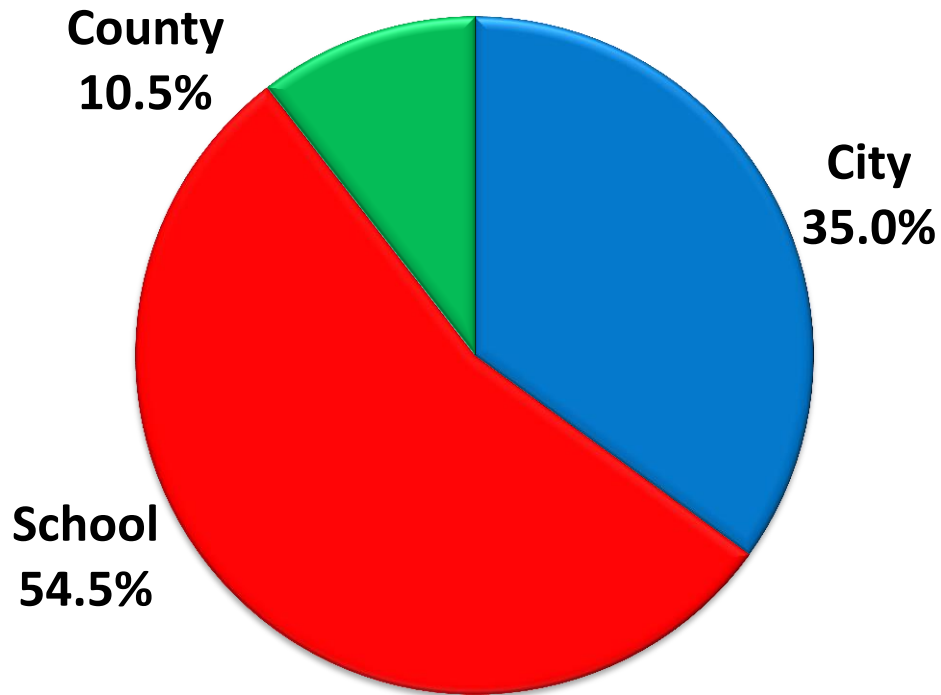
- Stormwater Drainage Improvements – City Wide
- Water Main Replacements
- Water Treatment Plant/Pump Station Improvements
- Hydrant/Valve/Meter Replacements
- Wastewater Main Rehabilitation & Construction
- Wastewater Treatment Plant Improvements
- Hall Street Odor Control Improvements

Economic Development

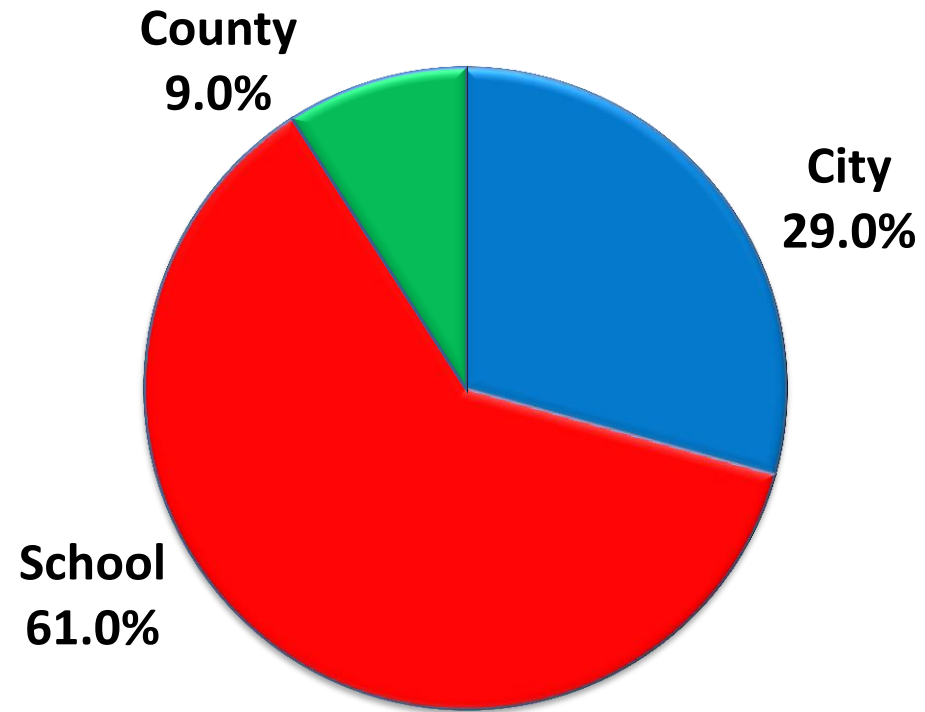
- Full Year Funding for Economic Development Director
- Funding for Economic Development Marketing & Strategic Plan and Branding Campaign
- Funding for Creation and Implementation of a Form-Based Code (Zoning Ordinance) – Phase I of II

City of Concord Property Taxes

Concord



Penacook

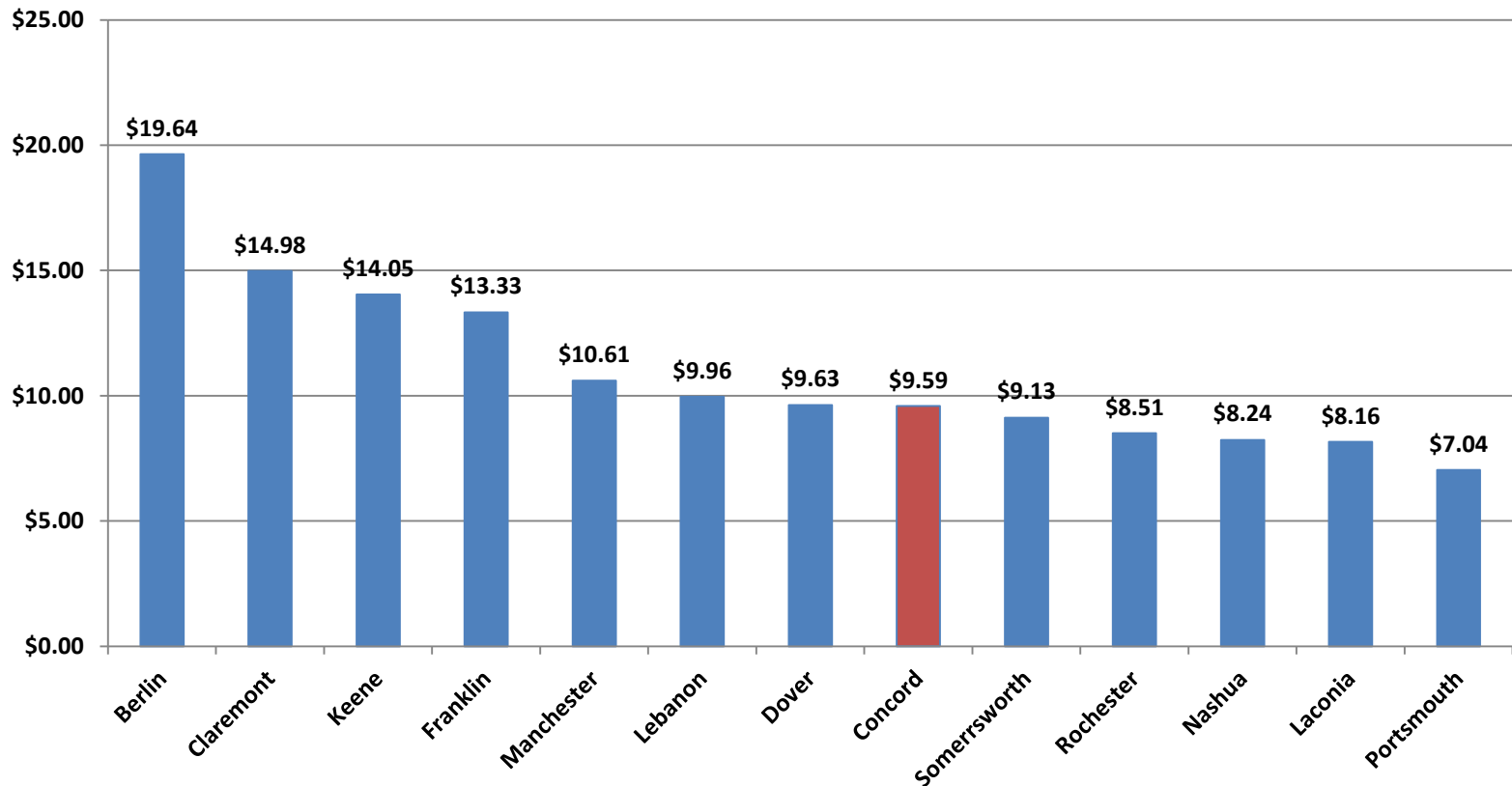


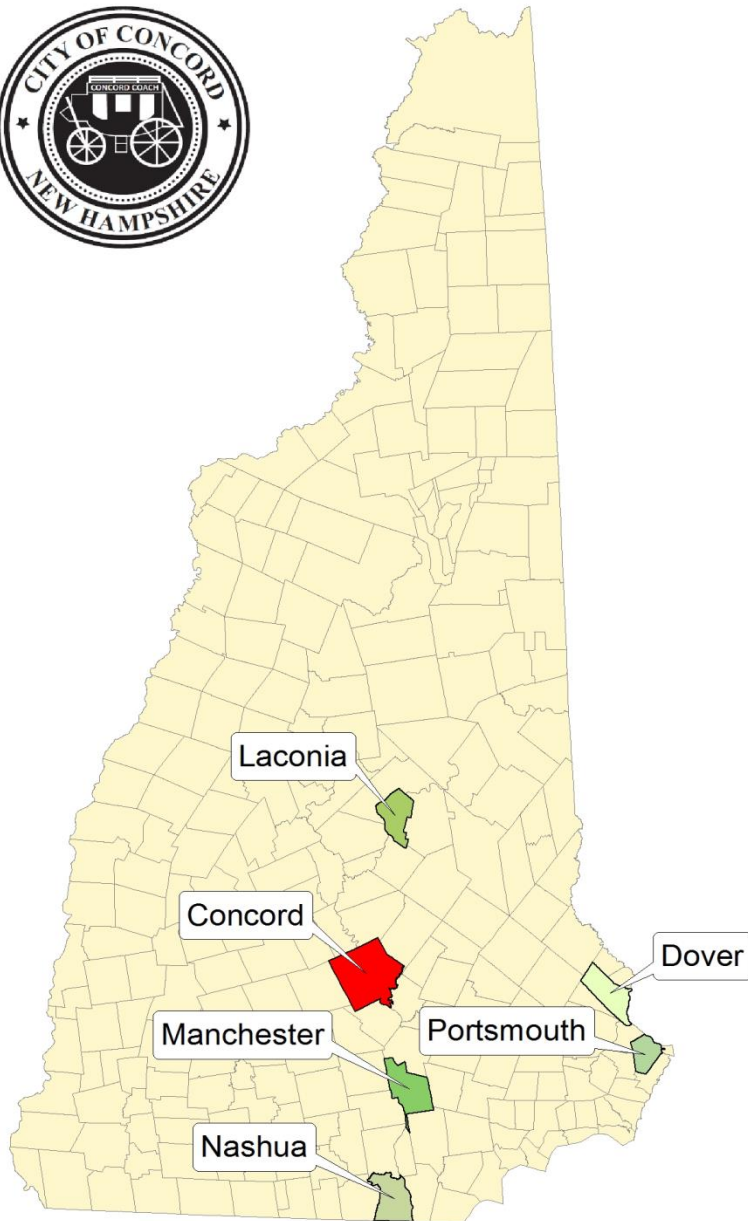
City Financials

- S & P Bond Rating = AA+
- 9th Consecutive Balanced Budget
- January Bond Sale = 2.439%
- Certificate of Achievement for Excellence in Financial Reporting – 22nd year
- Certificate of Recognition for Budget Preparation – 2nd year

How does Concord's Full Value Municipal Tax Rate Compare with Other New Hampshire Cities?

Tax Year 2016

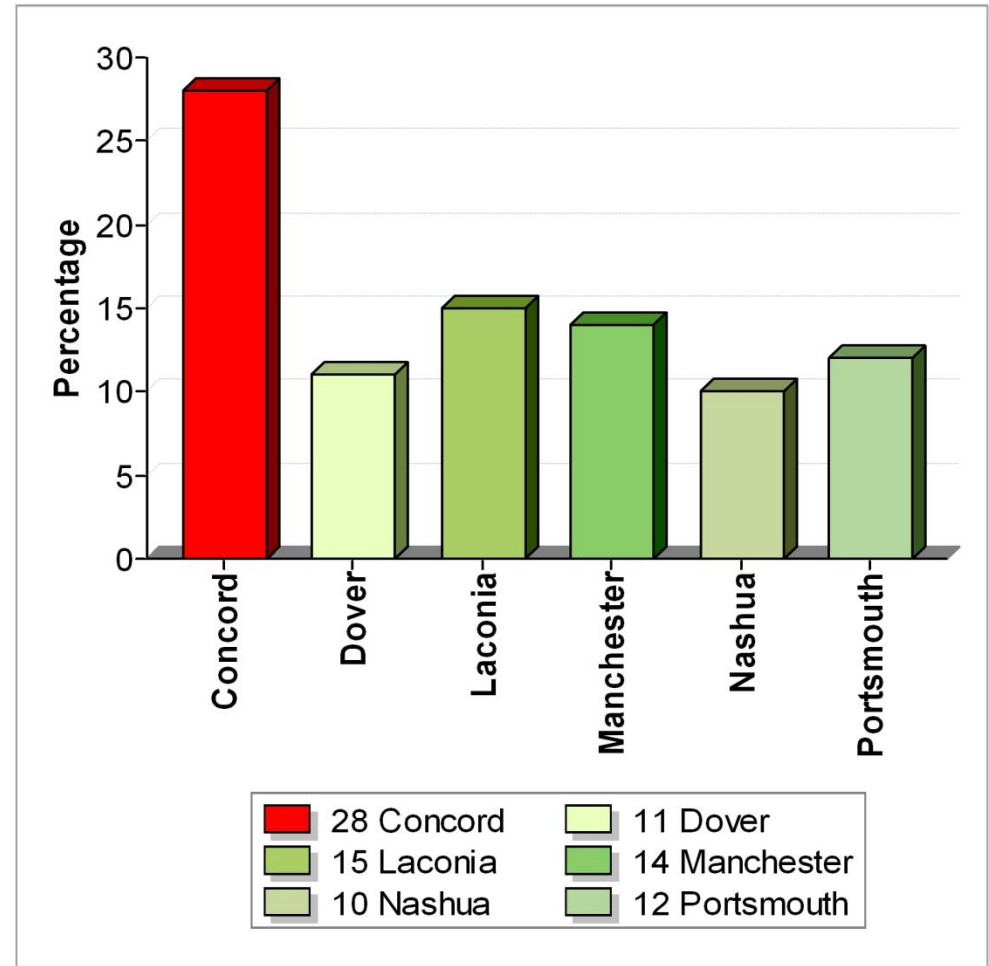




Percent Value Tax Exempt

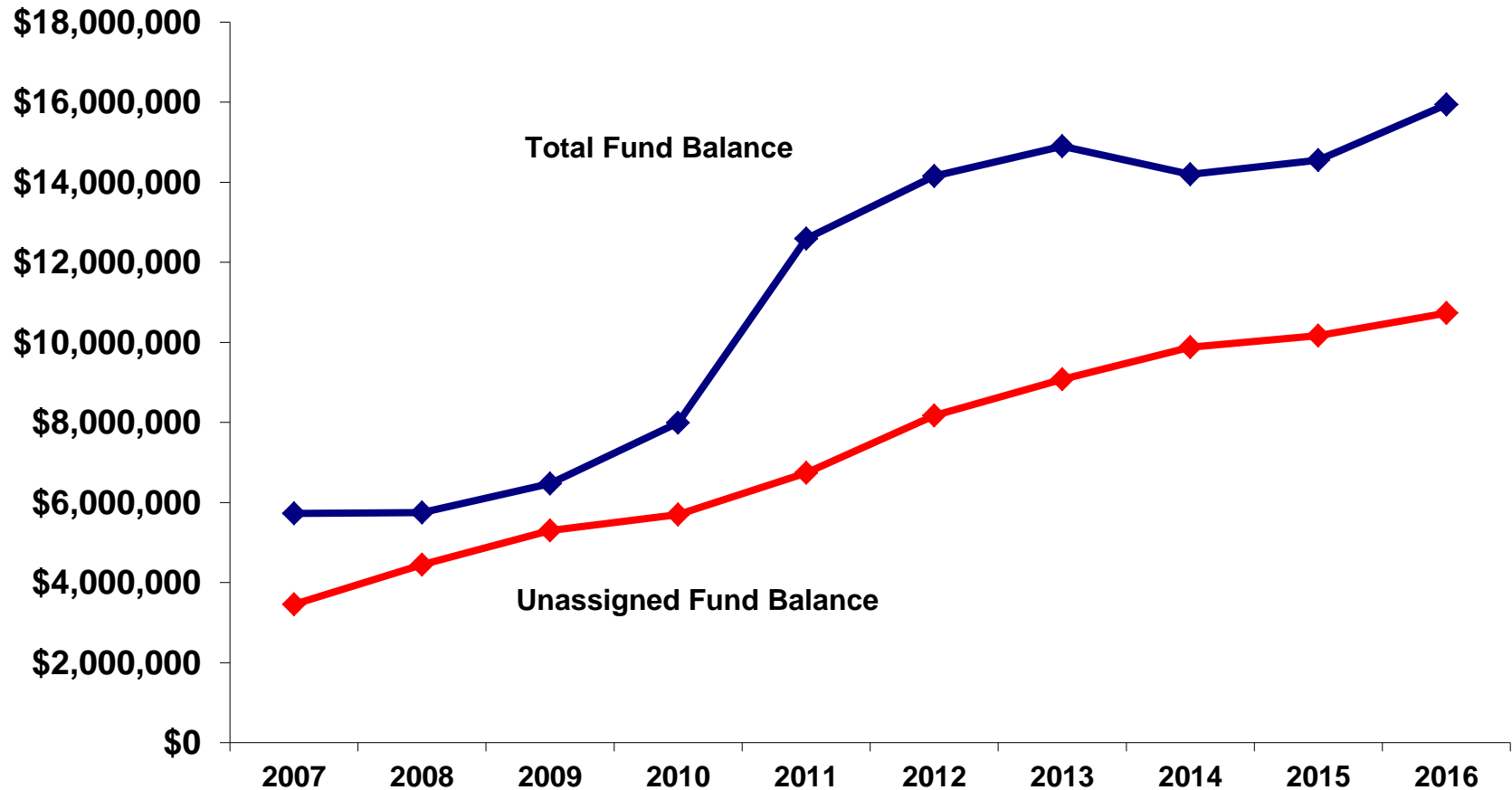
Comparable Cities In New Hampshire

Printed: May 2017

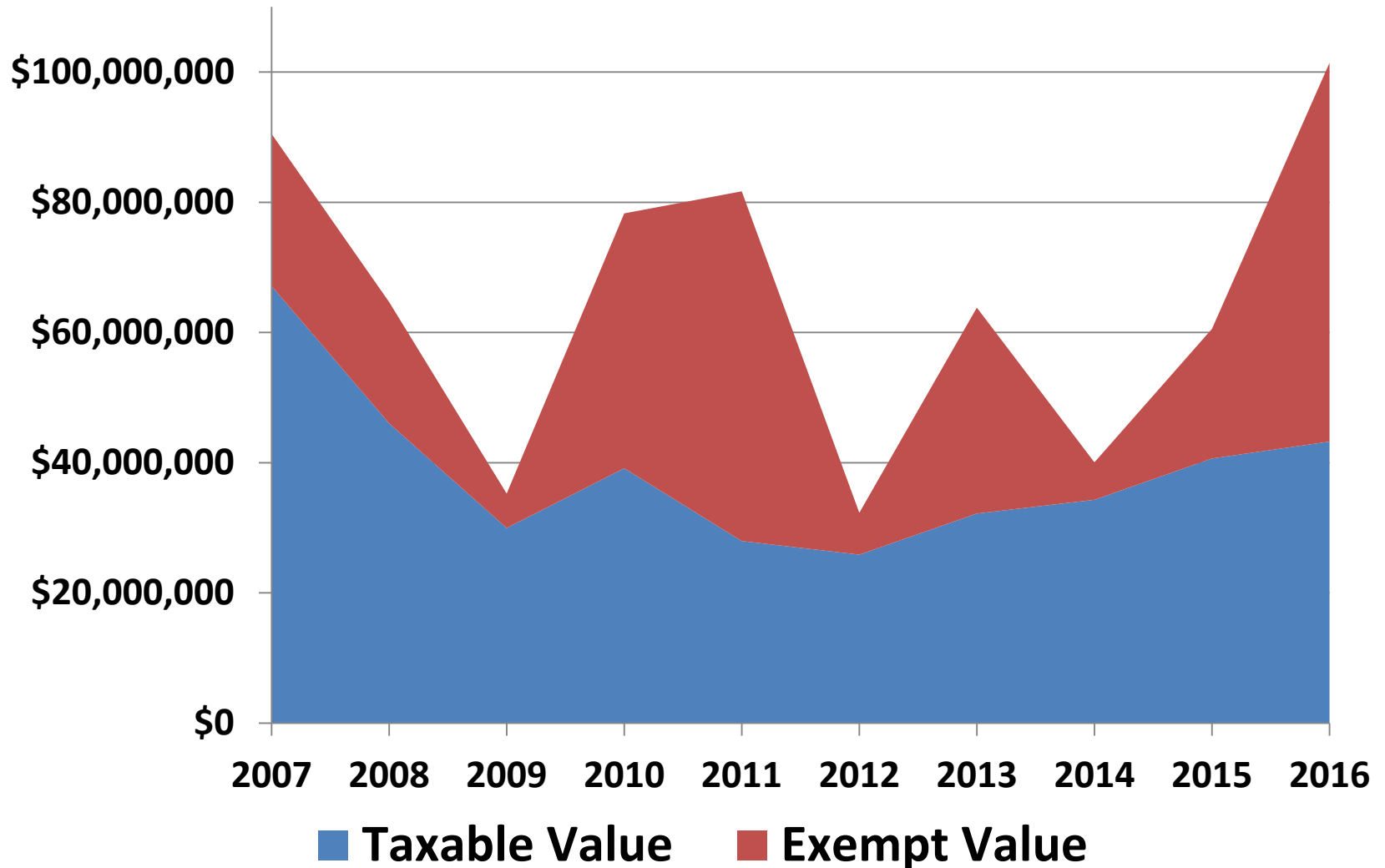


Total Fund Balance & Unassigned Fund Balance

2007 – 2016 Actuals

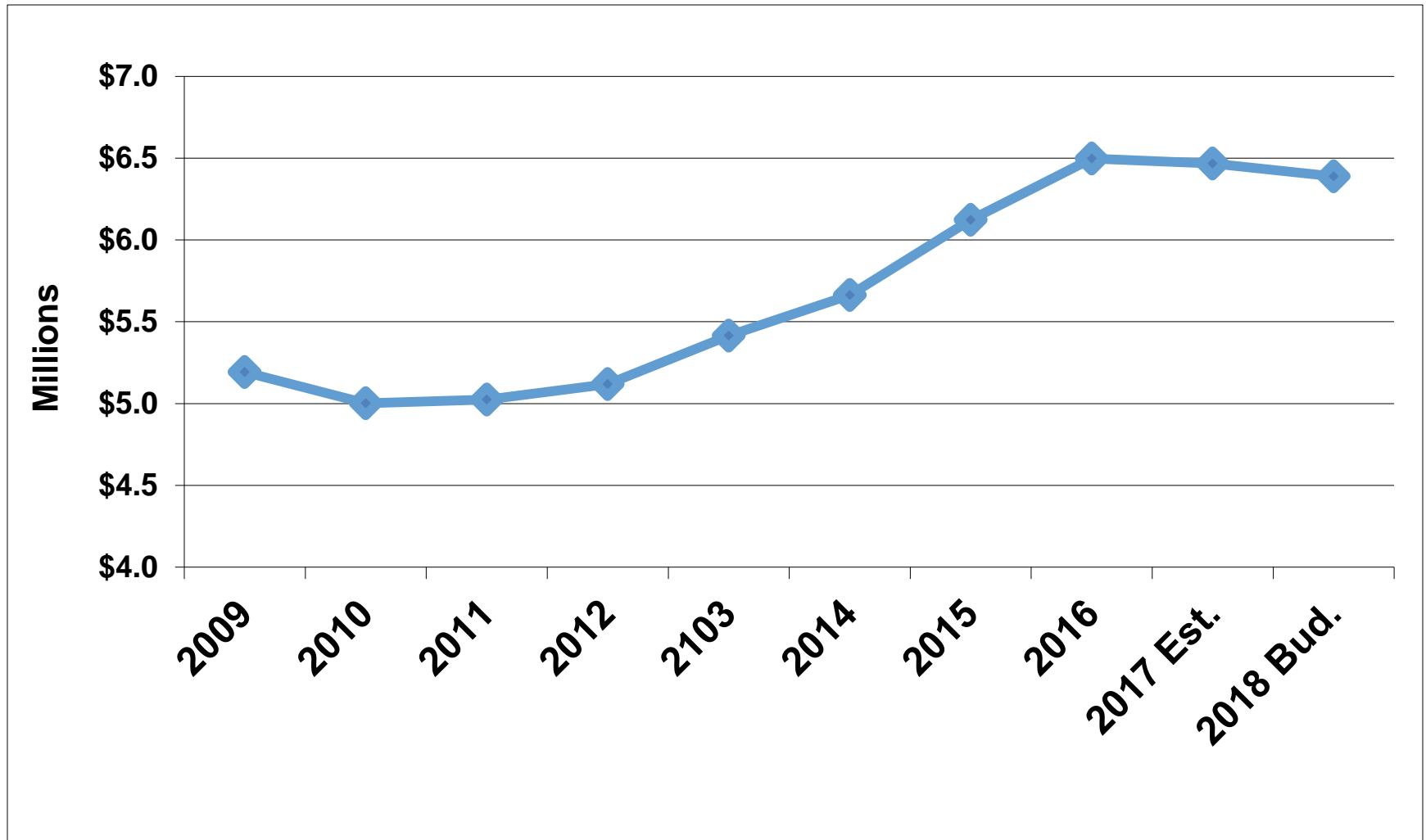


Growth in Valuation 2007 - 2016



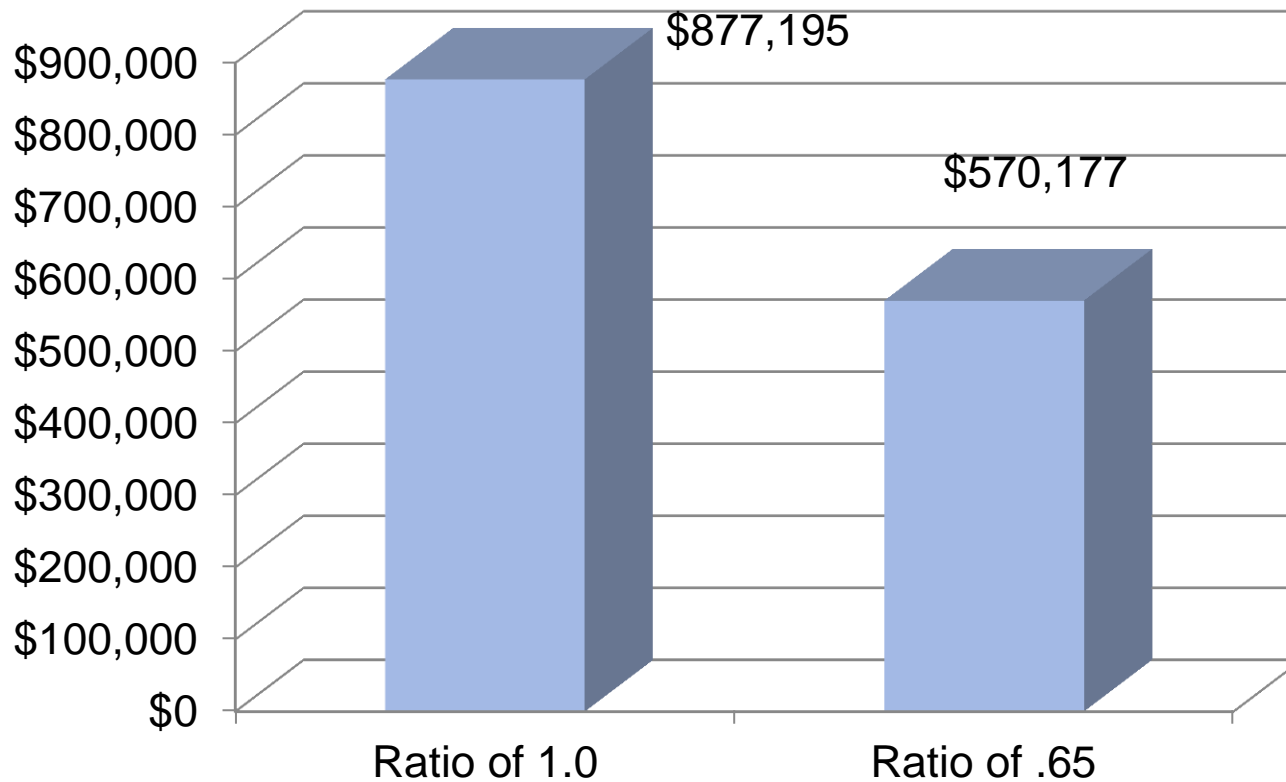
Motor Vehicle Registration Revenue

Fiscal Years 2009 - 2018



Worker's Compensation Costs

Fiscal Year 2018



Balanced Budget Milestone

9th Year

No use of Unassigned Fund Balance

FY 2018 BUDGET

FY 2018 Proposed Appropriations

Budget Fund	FY 2018 Proposed
General Fund Operating	\$61,809,837
Parking – Special Revenue	\$2,101,884
Airport – Special Revenue	\$415,615
CDD – Special Revenue	\$428,776
Beaver Meadow Golf Course	\$1,107,217
Arena	\$615,458
Water	\$6,239,108
Wastewater	\$7,922,660
Solid Waste	\$4,139,917
Capital Projects	\$13,048,674
Tax Increment Financing	\$1,246,719
GRAND TOTAL OPERATING & CAPITAL	\$99,075,865

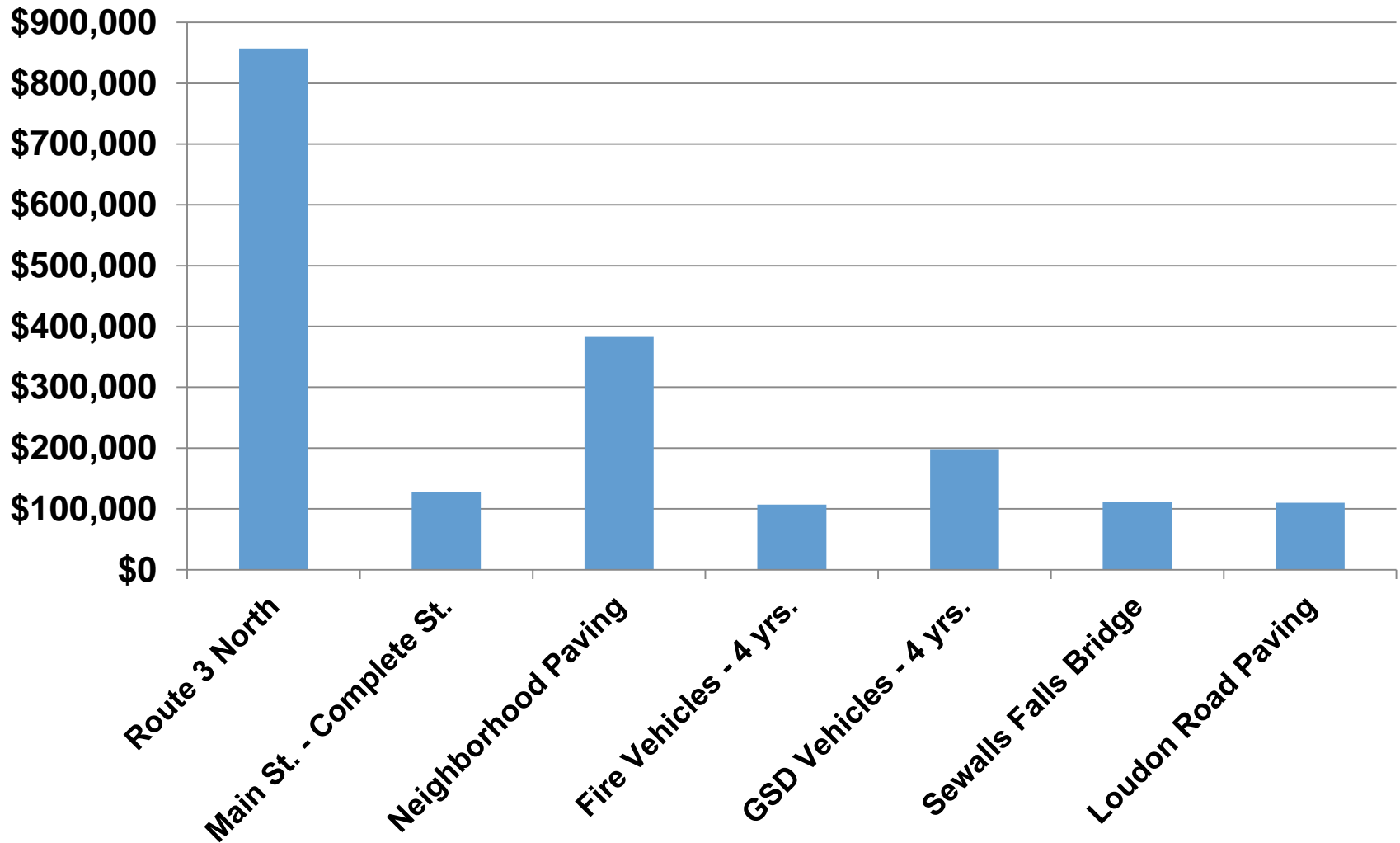
Recommended Municipal Tax Rate Increase 3.40%

- \$810,000 for Additional Debt Service = 2.07%
- \$481,500 for Compensation Adjustments = 1.28%
- \$496,000 for State Downshifting of Retirement = 1.27%
- \$403,300 for All Other Employee Benefits = 1.03%
- \$195,500 Additional ½% Neighborhood Paving = 0.50%
- \$90,800 in all other Program Change Requests = 0.23%

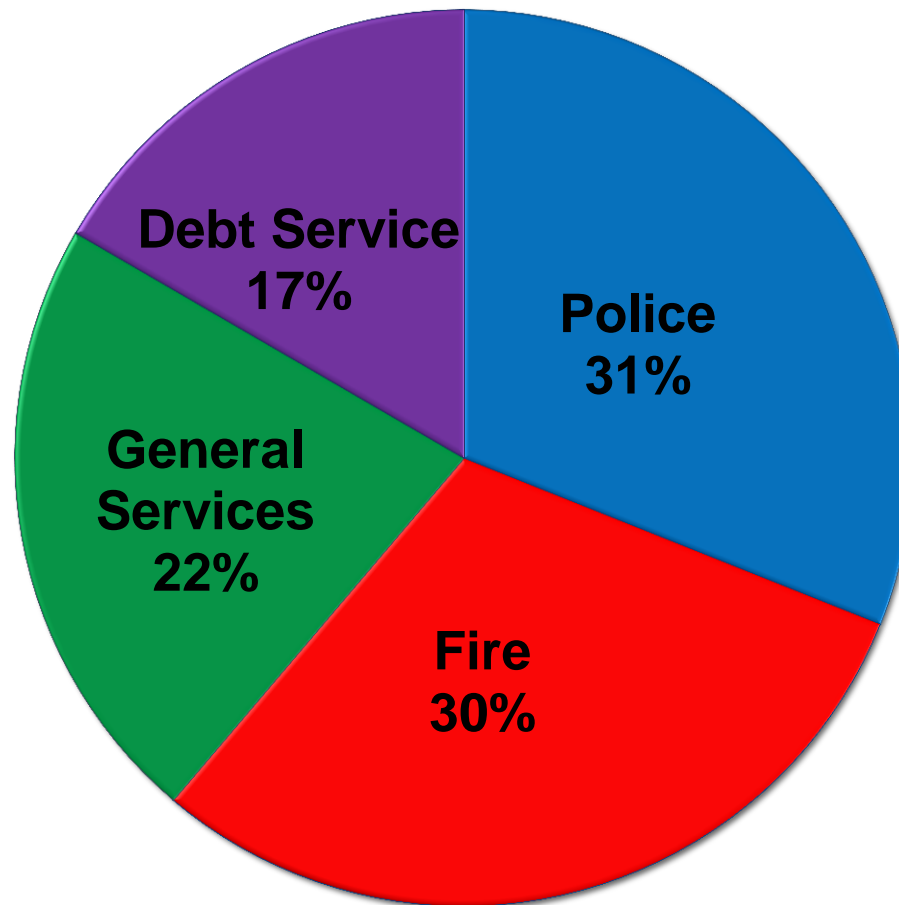
FY 2018 Debt Service Amounts

• Route 3 North Improvements	\$857,000
• Main Street – Complete Streets	\$128,000
• Neighborhood Street Paving	\$384,000
• Fire Department Vehicles (4 yrs.)	\$107,000
• General Services Vehicles (4 yrs.)	\$198,000
• Sewalls Falls Bridge	\$112,000
• Loudon Road Paving	\$110,000

Debt Service Payments – FY 2018

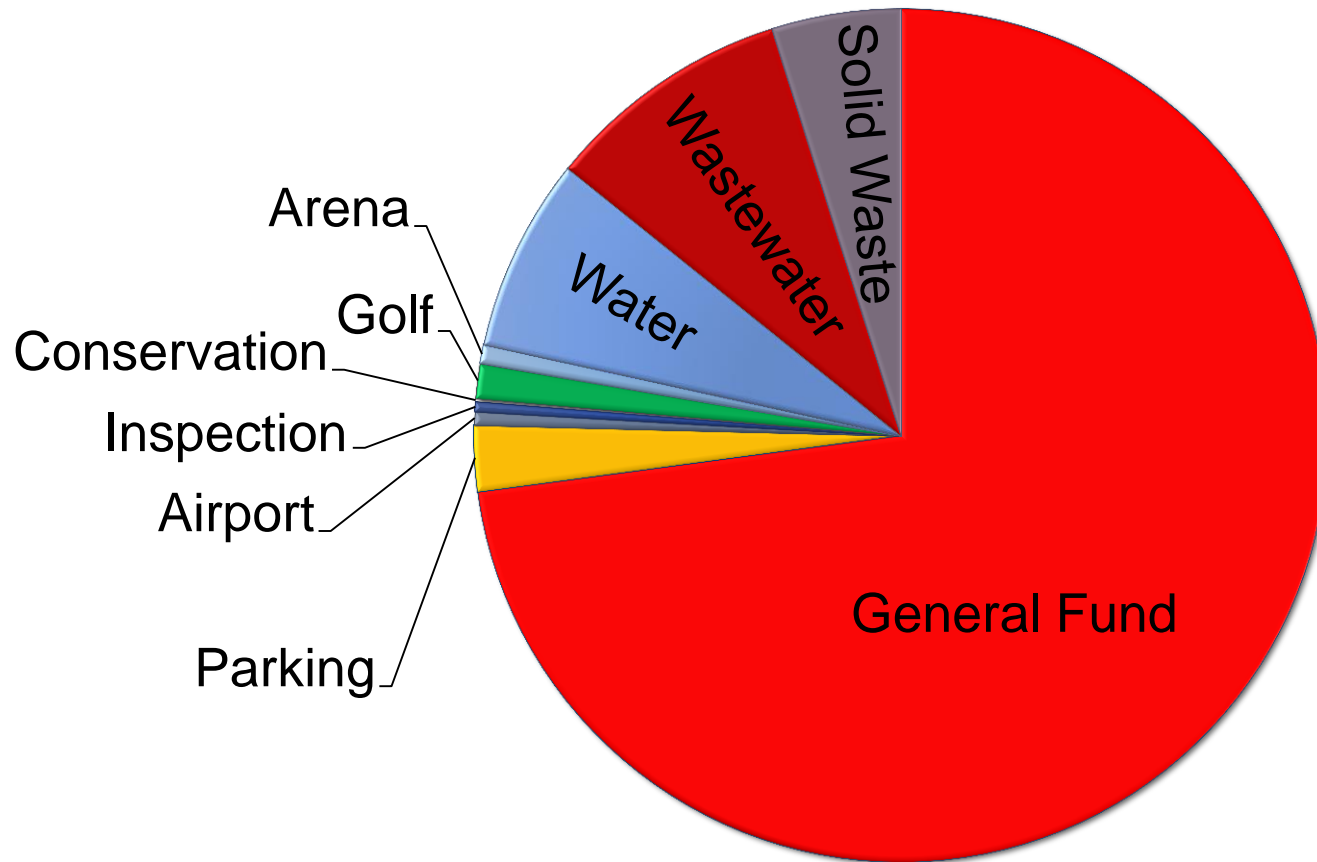


What do property taxes pay for?



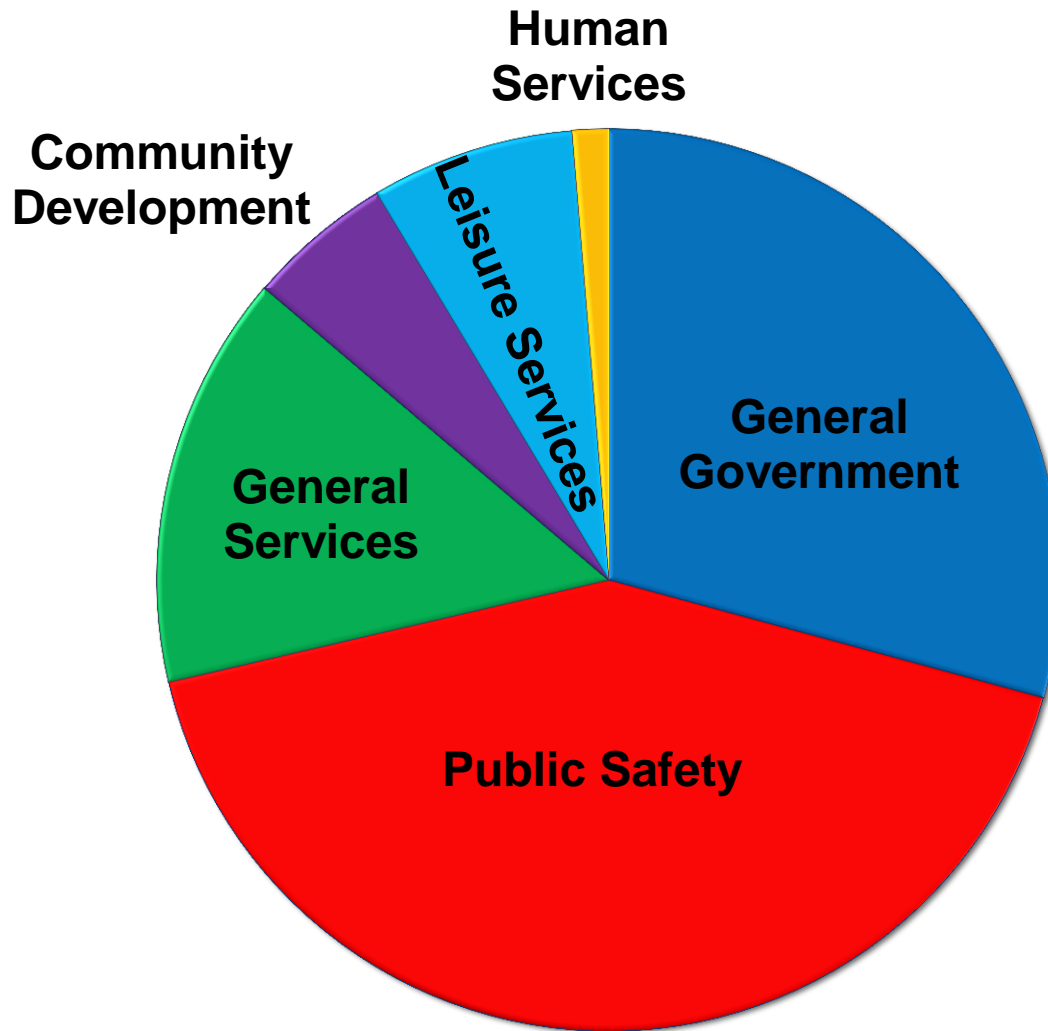
All Funds Appropriations

Fiscal Year 2018



General Fund Operating Budget

Fiscal Year 2018



Changes in Staffing Levels

Full Time Equivalents (FTE)

- - 0.27 FTE - General Services
- + 0.04 FTE - Library
- + 0.07 FTE - Human Services

- - 0.16 FTE - Total Decrease

Police Department

Reductions include:

- Managed cost savings due to existing vacancies (\$90,000)

Additions Include:

- Vehicle Replacements \$180,000
- Communications Equipment \$444,000
- Patrol Rifle Replacement – Phase I \$20,000
- TASER Replacement – Phase I \$45,000

Overall Operating FY17 Budget to FY18 Budget: Up 3.3% or \$394,000

Fire Department

Additions include:

- Ambulance #4 Replacement \$245,000
- Ambulance #5 Replacement \$245,000
- Other Vehicle Replacement \$80,000
- Central Station Roof Replacement \$100,000
- Communications/Fire Alarm Replacement \$85,000
- Fire Hose Replacement \$20,000
- Fire Training Grounds \$599,000
- Firefighting Protective Clothing Replacement \$20,000

Overall Operating FY17 Budget to FY18 Budget: Up 2.2%
or \$299,000

General Services Department

Reductions include:

- Managed cost savings due to existing vacancies (\$40,000)

Additions include:

- H/U – Contract Pressure Washing \$10,000
- Fleet – Emergency Vehicle Repair \$10,000
- Properties – Upgraded Water Supply Element \$4,500
- Properties – Audi Doors \$20,000
- Properties – Replace Pool Gate Enclosures \$6,000
- COMF Facility Improvements \$550,000
- Annual Vehicle and Equipment Replacement \$752,000
- Annual Neighborhood Paving Program \$1,675,000

Overall Operating FY17 Budget to FY18 Budget: Up 2.2%
or \$196,231

Community Development Department

Additions include:

- Economic Development Marketing/Strategy \$50,000 (EDR)
- Forestry Consultant Management \$4,000 (Forestry)
- Trail Intern \$5,000 (Forestry)
- Way-finding/Trailhead Signage \$2,000 (Forestry)
- Zoning Update/Form Based Code \$100,000 (Phase I of II)

Overall Operating Expenses for FY17 Budget to FY18
Budget: Up 4% or \$126,000

Library Department

Additions include:

- Increased Hours – Circulation Supervisor \$4,000
- Replace Chair Lift \$35,000
- Parapet Wall Repairs \$15,000

Overall Operating FY17 Budget to FY18 Budget is flat

Parks & Recreation Department

Reductions include:

- Community Center/Dame School Operations (\$41,400)

Additions include:

- Additional Porta Potties \$1,280
- Loudon Road Island Maintenance \$3,500
- Memorial Field Sound System \$2,000
- Repairs Monkey Around Playground \$2,500
- Pickle Ball Supplies \$500
- Keach Park Basketball & Tennis Court Resurfacing \$25,000

Parks & Recreation Department

Additions included continued:

- Cemetery Loader Bucket Attachment \$3,400
- Cemetery Preservation Team Supplies \$18,000
- Road Repairs in Blossom Hill Cemetery \$50,000
(Phase I of VI)
- Replace Equipment for Parks & Cemetery Team \$35,000
- Replace Monkey Around Playground \$200,000
(1/2 City + 1/2 Donations)

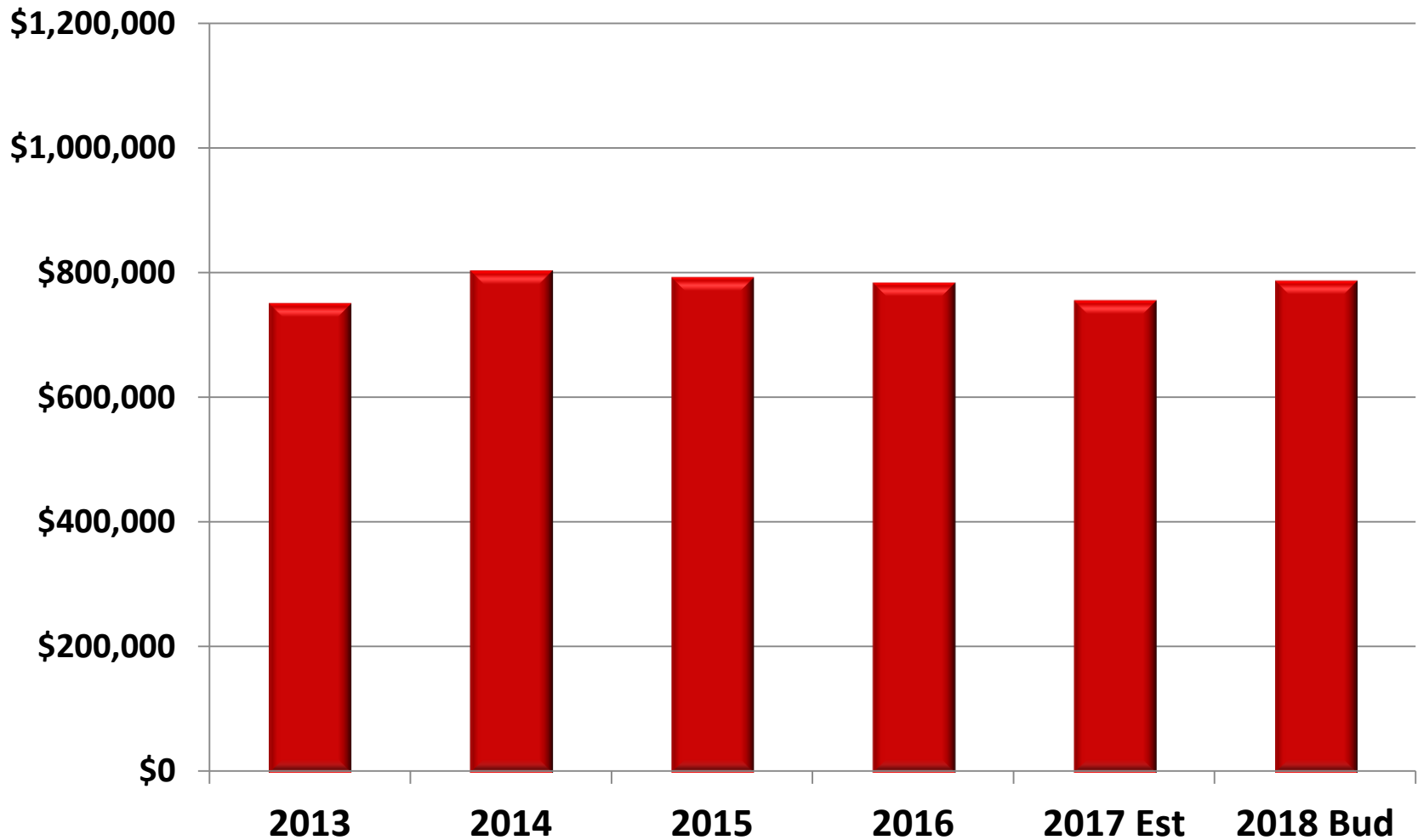
Parks & Recreation Department

Additions included continued:

- Rollins Park Improvements to Tree Cut Area \$160,000
- Memorial Field Full Depth Reconstruction of Five Tennis Courts \$250,000
- Keach Park Pool Replacement \$535,000

Overall Operating FY17 Budget to FY18 Budget: Up 0.3% or \$8,600

Human Services Expenses



Human Services Department

Additions included:

- Human Services Software \$9,500
- Language Bank \$2,000

Overall Operating FY17 Budget to FY18 Budget:
Down 9% or \$78,000

Support for Social Services Agencies

- Overall funding is recommended at \$317,000
- Funding remains increased for Concord Area Transit (CAT) services and the Community Action Program by \$40,000
- Funding is sustained for agencies providing shelter for the homeless, and rape and domestic violence victims
- Funding is sustained for the Penacook Community Center

Water Enterprise Fund

- No change in rate recommended at this time
- Currently undertaking a Rate Study
- FY17 was budgeted for a \$282,000 loss; estimated gain is \$30,000 due primarily to \$179,000 in additional sales
- FY18 is budgeted for a \$290,000 loss with no change in rate recommended
- Sufficient working capital reserves remain in place

Wastewater Enterprise Fund

- No change in rate recommended at this time
- Currently undertaking a Rate Study
- FY17 was budgeted for a \$293,000 loss; estimated loss is \$207,000
- FY18 is budgeted for a loss of \$469,000 with no change in rate recommended
- Sufficient working capital reserves remain in place

Solid Waste Enterprise Fund

- No recommended change in pricing for the PAYT system or containerized service
- FY17 was budgeted for a \$78,000 loss; estimated gain is \$160
- FY18 is budgeted for a \$33,000 gain
- Revenues for the PAYT program are running 5% higher than projected
- Sufficient working capital reserves remain in place

Parking Special Revenue Fund

- Continues to present challenges
- A Comprehensive Parking Study has been conducted and is under review by the Parking Committee
- FY17 was budgeted for a \$168,000 loss; estimated loss is \$97,000
- FY18 is budgeted for a \$183,000 loss, with a – (\$153,000) working capital balance at the end of the year

Golf Enterprise Fund

- FY17 was budgeted for a \$1,200 gain; estimated loss is \$1,700
- FY18 is budgeted for a gain of \$19,000
- Working capital is projected to be \$48,000 at the end of FY18
- This amount is under the Fiscal Goal of 10% and continued vigilance to improve this performance is necessary

Arena Enterprise Fund

- FY17 was budgeted for a \$2,000 gain; estimated gain is \$20,000
- FY18 is budgeted for a \$14,000 loss
- Sufficient working capital reserves are in place

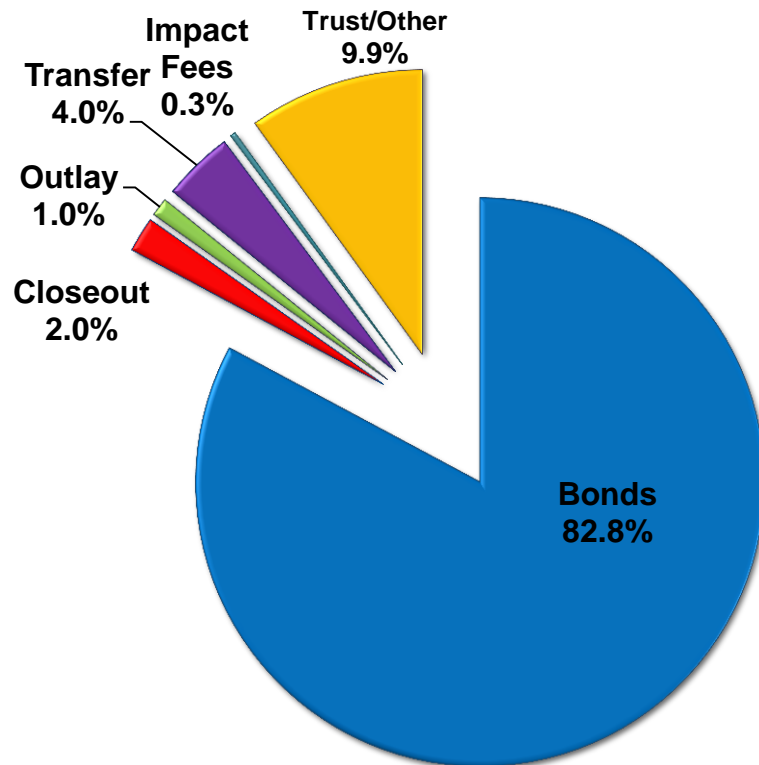
Airport Special Revenue Fund

- FY17 was budgeted for a \$64,000 loss; estimated loss is \$69,000
- FY18 is budgeted for a \$64,000 loss
- Significant working capital reserves are in place

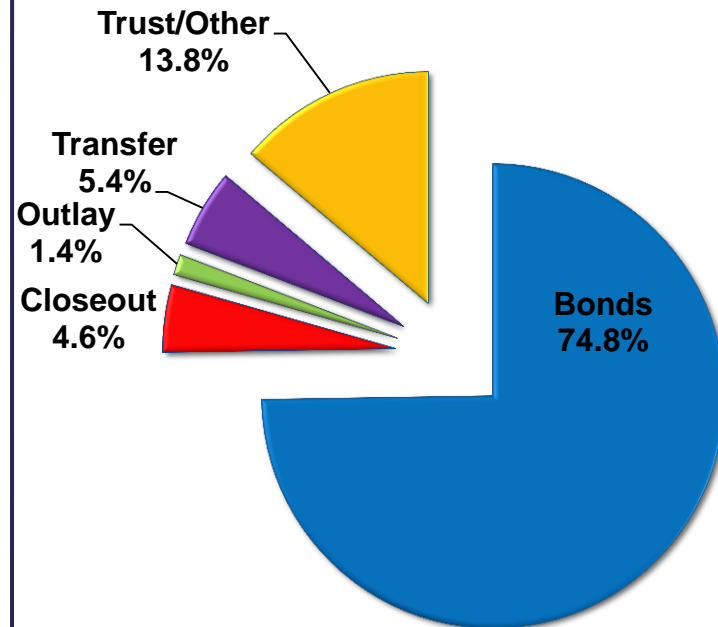
CAPITAL IMPROVEMENT PROGRAM

Capital Comparison by Funding Source

Fiscal Year 17 \$17,664,308

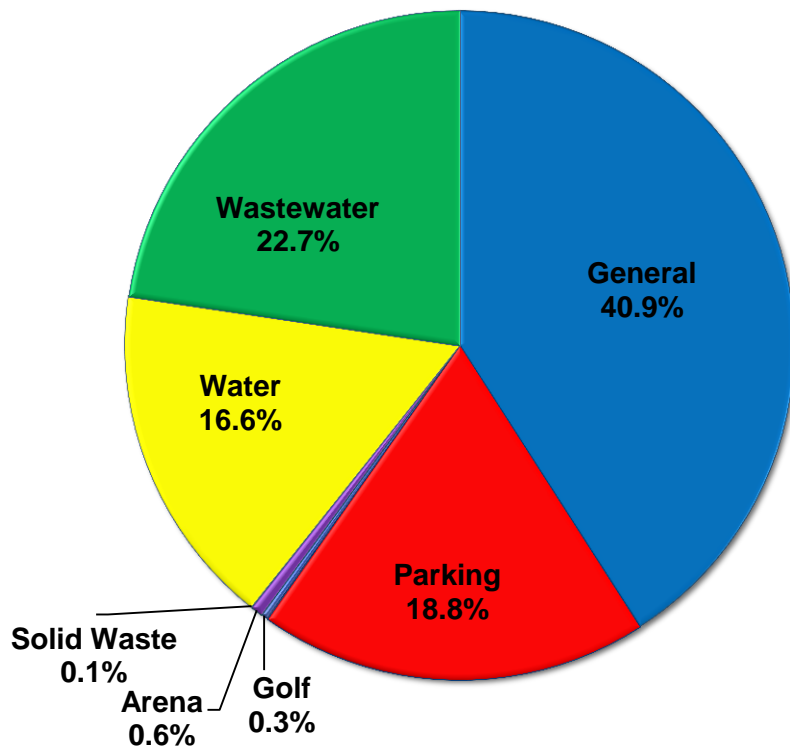


Fiscal Year 18 \$13,235,674

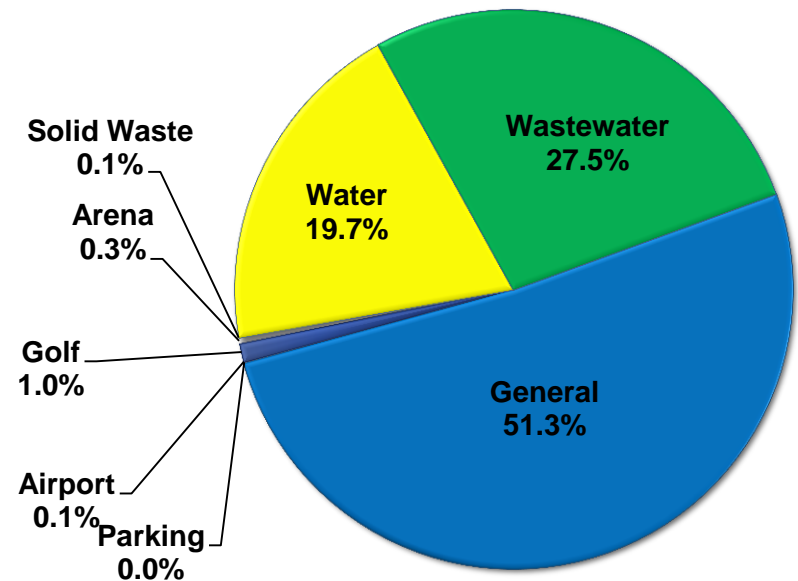


Capital Comparison by Fund

Fiscal Year 17 \$17,664,308



Fiscal Year 18 \$13,235,674



Hall Street Waste Water Treatment Plant

CIP #104
\$2,025,963

HVAC Upgrade, Site
Security, Equipment
Improvements

CIP #89
\$260,000

Sludge Holding Tank
Scrubber
Refurbishment

Waste Water Fund



Penacook Waste Water Treatment Plant

CIP #466
\$560,000

Upgrade Pump
Stations 1 & 2
and Electrical
Distribution
System

Waste Water
Fund



Storm Water Improvements

CIP #83

\$450,000

Clean & Line
Storm Sewer
Mains

General Fund &
Waste Water Fund



Enhanced Annual Road Program

CIP #78

\$1,675,000

Additional funding
from ½% tax rate
increase program

Highway Reserve
Fund



Water Main Improvements

CIP #85

\$1,291,454

Water Main Design
& Replacement

3,600 LF of 8" Main

Water Fund



Water Plant Improvements

CIP # 88

\$390,000

Pump Station
Chemical Process
Improvements,
Fencing, & Paving
Rehabilitation

Water Fund



Zoning Update

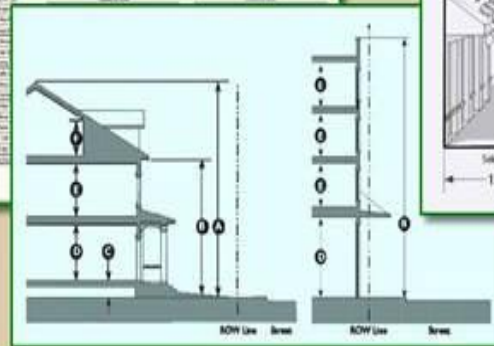
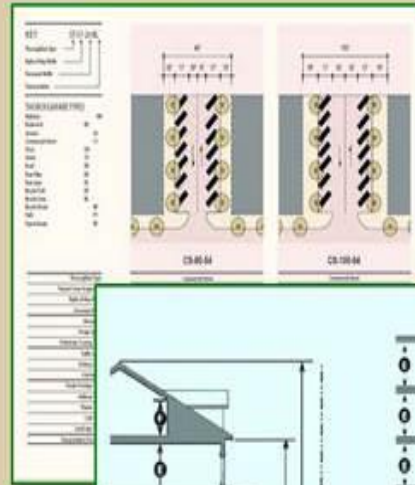
CIP #599

\$100,000

Creation of a
Form-Based Code
Focused on
Existing
Neighborhoods
and Providing for
Greater Flexibility

Phase I of II

Form-based codes, with their generous illustrations and simple diagrams, clearly convey a community's intentions for an area. FBCs are designed for quick and convenient understanding.



Keach Park Pool Replacement

CIP #63

\$535,000

City-Wide
Neighborhood
Pool Replacement
Program

Phase III of VII



Memorial Field Tennis Courts

CIP #557

\$250,000

Full Depth
Reconstruction
of 5 Tennis
Courts



Fire Department Vehicle Replacement

CIP #4

\$570,000

Replaces:

- Ambulance 4
- Ambulance 5
- 2 Staff Vehicles



Fire Training Grounds Facility

CIP #560
\$599,250

New Training
Grounds on Old
Turnpike Road/
Terrill Park Drive



Central Fire Station

CIP #252

\$100,000

Replace Roof at
Central Fire
Station



Police Station

CIP #368 & #484
\$440,000

Dispatch/Console
Upgrades
&
Drug Enforcement
Radios



GSD Vehicle Replacement

CIP #121

\$942,300

\$498,000 GO Bonds

\$150,000 Sewer Bonds

\$40,000 Water Bonds

\$152,300 Close Out

\$102,000 GF

Equipment Reserve



Information Technology

CIP #2

\$218,000

Hardware,
Servers, Printer
Replacements

Police Mobile
Computer
Replacements

GIS Tax Map &
Layer



Public Building Renovations

CIP #323

COMF \$550,000

Roof Repairs &
Replacement,
Drainage Repairs
& LED Lighting

CIP # 551

Library \$50,000

Replace Chair Lift
& Parapet Wall
Repairs



Hooksett Turnpike Bridge Replacement

CIP #361

\$900,000

Design &
Construction of New
Bridge

\$180,000 City Share



Birchdale Road Bridge Replacement

CIP #498

\$900,000

Design &
Construction of New
Bridge

\$180,000 City Share



Douglas E. Everett Arena

CIP # 64

\$36,000

Fire Alarm System
Upgrades

Zamboni Batteries

Provide WIFI
Throughout the
Arena



Beaver Meadow Golf Course

CIP #107, #235, &
#530

\$136,794

Bunker
Improvements

Point of Sale
Software

Replace Chemical
Sprayer



Concord Municipal Airport

CIP # 75

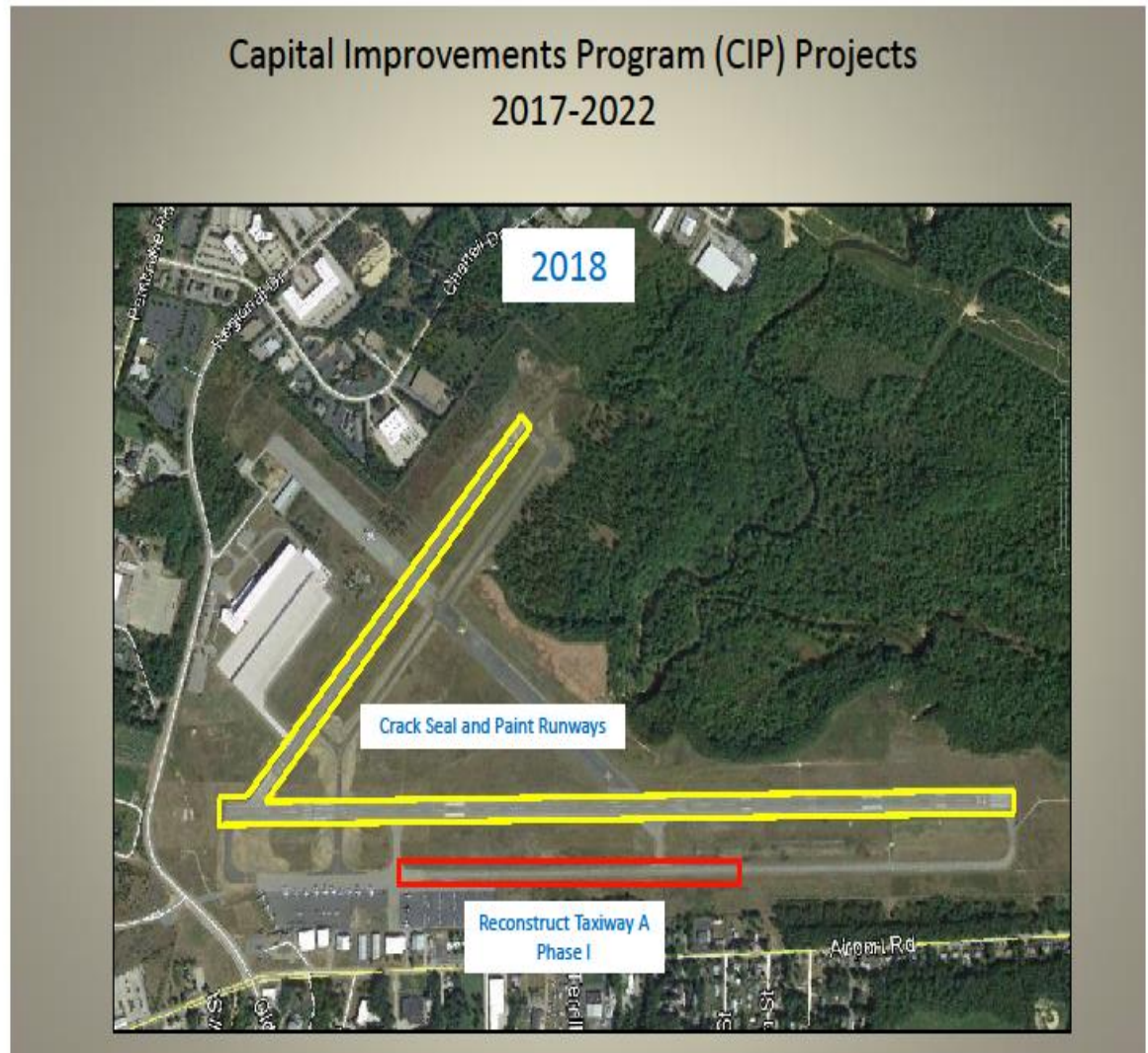
\$55,000

General Repairs to
Terminal

CIP #468

\$1,460,000

Reconstruct
Taxiway A &
Itinerant Ramp



Monkey Around Playground

CIP #51

\$200,000

Half of Cost Offset
with Private
Donations

Operating Budget
contains funding for
temporary repairs as
needed



Rollins Park

CIP #56

\$160,000

Stump, Grub, Loam
& Seed

Improvements:
Trees, Walkways &
Picnic Tables



Focus on Going Forward

- OPEB Accrued Actuarial Liability
- Parking Fund
- New Economic Development Strategy/ Marketing Plan & Branding Campaign
- Special Revenue Fund/Enterprise Funds
- Interstate 93 Planning/Design
- Reorganization of Parks & Recreation Phase II

Fiscal Year 2018 Budget

May 15, 2017

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